

THE GOVERNMENT CONTRACTOR **INDUSTRY** 



NO MORE WAITING 30, 60, 90+ DAYS TO GET PAID! GET THE CASH YOU NEED WITHIN 24 HOURS! **IMPROVE CREDIT-CONTROL ISSUES! RESOLVE CASH FLOW ISSUES! GET PAID FASTER!** 

"THE GOVERNMENT CONTRACTOR INDUSTRY ENSURES ESSENTIAL GOODS AND SERVICES TO SUPPORT VARIOUS PUBLIC SECTORS, OPERATIONS AND INFRASTRUCTURE"

UNFORTUNATELY, The Government Contractor Industry Faces Delayed Payments, Contract Uncertainties, Compliance Costs, and Competitive Bidding Pressures Causing Cash Flow Challenges.

BLACKCASH CONSULTING, will walk you through the steps of Invoice Factoring. WE'RE HERE TO HELP!

BLACKCASH CONSULTING CONNECTS GOVERNMENT CONTRACTOR BUSINESSES WITH INDUSTRY-RELATED FACTORING PARTNERS





FACTORING IS FASTER THAN TRADITIONAL FINANCING AND ALIGNS WITH THE CASH FLOW DEMANDS OF GOVERNMENT-RELATED PROJECTS

UNLIKE LOANS, FACTORING DOES NOT CREATE DEBT OR IMPACT CREDIT BUT PROVIDE A FLEXIBLE AND SUSTAINABLE FINANCIAL SOLUTION



INVOICE FACTORING OFFERS SUPERIOR ADVANTAGES **OVER TRADITIONAL FINANCING** 

#### GOVERNMENT SUB-SECTORS UTILIZING INVOICE FACTORING

DEFENSE CONTRACTING **INFORMATION TECHNOLOGY (IT) SERVICES** AEROSPACE AND AVIATION ENGINEERING AND CONSTRUCTION SECURITY SERVICES HEALTHCARE SERVICES LOGISTICS AND SUPPLY CHAIN ENERGY AND ENVIRONMENTAL SERVICES PROFESSIONAL SERVICES RESEARCH AND DEVELOPMENT TRAINING AND EDUCATION FACILITY MANAGEMENT LEGAL AND COMPLIANCE SERVICES CONSULTING AND ADVISORY AND MORE ...



# CALL DIRECTLY: (323) 553-1327

NO ACH FEES NO HIDDEN FEES NO MONTHLY MINIMUMS NO OVER-ADVANCE FEES NO INCOMING WIRING FEES NO LONG-TERM CONTRACTS NO MONTHLY LOCKBOX FEES NO LIEN OR UCC SEARCH FEES FREE SAME-DAY TURNAROUNDS FREE CREDIT BACKGROUND CHECKS

# YOUR PREMIER FACTORING BROKER

BLACKCASH CONSULTING specializes in connecting Government Contractor Companies with Industry-Related Factoring Partners by breaking free from the Traditional Net30 Payment Terms by providing immediate working capital in an industry where Cashflow is Crucial.

### THE CONSULTATION BREAKDOWN

BLACKCASH CONSULTING, takes a meticulous approach to ensure unparalleled service for your Government Contractor Business.

- We begin by conducting an analysis of your company's 1. financial needs and intricacies.
- 2 With our Network, we evaluate proposals from Factoring Partners with proven expertise in the Government Finance.
- 3. Once a Factoring Partner is chosen, our commitment extends to continuous monitoring and optimization.
- 4 Serving as a Liaison, we facilitate seamless communication between Your Company and the Factoring Partner.
- 5. Regular performance assessments are conducted to ensure the financial arrangement aligns with your evolving needs.

Through monitoring and support, we ensure that your Government Contractor Business receives the **<u>Best-In-Class Service</u>** from their Factoring Partner, fostering stability and growth within the Government Contractor Sector.



# *"WHERE INDUSTRIAL CHALLENGES MEETS* INDUSTRIAL SOLUTIONS"

- LOS ANGELES, CA. 90010
- CALL DIRECTLY: 323.553.1327
- WWW.MYBLACKCASH.COM INF0@MYBLACKCASH.COM





# **OTHER FACTORING COMPETITORS**

#### FACTORING IN COMPARISON OTHERS BLACKCASH

1 Year Contract Required w/Early Exit Fee	YES	NO
2 Year Contract Required w/Early Exit Fee	YES	NO
Monthly Minimum Balance	YES	NO
Monthly Minimum Fee	YES	NO
Large Application Fee / Deposit	YES	NO
Potentially Poor Service	YES	NO
Hidden Charges	YES	NO
Potentially Annoyed Customers	YES	NO
Scrutiny of Owner's Personal Credit Standing	YES	NO
Confusing Reports & Payment Notification	YES	NO
Difficult Invoice Submission Process	YES	NO
Stringent Financial Reporting Requirements	YES	NO
Mandatory Total Invoice Verification	YES	NO
Lost Control of Your Collections & Customers	YES	NO

#### WHY WORK WITH BLACKCASH CONSULTING?

BLACKCASH CONSULTING, your Premier Factoring Broker, stands out by disclosing a transparent fee structure with NO HIDDEN COSTS. This approach allows clients from any industry to confidently manage their cash flow without unexpected expenses.

#### UNLIKE COMPETITORS WHO CHARGE SURPRISE FEES



#### FINANCIAL PREDICTABILITY IS CRUCIAL FOR RUNNING A BUSINESS

BLACKCASH CONSULTING's honesty and clarity builds trust and provides financial predictability. Clients benefit from knowing their exact costs upfront, enabling better financial planning and more efficient operations, ultimately providing a Competitive Edge.



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## **INDUSTRIES THAT QUALIFY**

AGRICULTURE INDUSTRY

AUTO GLASS INDUSTRY

JANITORIAL INDUSTRY

DISTRIBUTION INDUSTRY

ENGINEERING INDUSTRY

**OIL & GAS INDUSTRY** 

PAYROLL INDUSTRY

STAFFING INDUSTRY

(B2B) SERVICE INDUSTRY

FREIGHT BROKER INDUSTRY

**GOV'T CONTRACT INDUSTRY** MANUFACTURING INDUSTRY

AEROSPACE INDUSTRY APPAREL INDUSTRY **CABLE & TELECOM INDUSTRY** CONSULTATION INDUSTRY PRIVATE EDUCATION INDUSTRY EXPORT INDUSTRY FREIGHT & SHIPPING INDUSTRY I.T. INDUSTRY MEDICAL BILLING INDUSTRY OWNER-OPERATOR INDUSTRY SECURITY GUARD INDUSTRY (B2B) SMALL BUSINESS INDUSTRY WHOLESALE INDUSTRY

#### OUR ACTUAL COMPETITORS FACTORING FEES

#### STANDARD ACCOUNT FEES

- Outgoing ACH Fee \$10.00
- **Outgoing Wiring Fees** 
  - Domestic \$25.00 Q
  - International \$50.00 Ō

  - Domestic \$15.00 o
  - o International \$25.00
- - 1 to 10 Customers \$50.00 ò 11 to 25 Customers \$100.00
  - 26 to 50 Customers \$125.00 Ō
  - 51 to 75 Customers \$150.00 ò

  - 76 to 100 Customers \$200.00 o Over 100 Customers \$250.00
  - Q.
- Monthly Tax Lien and UCC Searches \$100.00 per name searched.
- Foreign Check Fee \$15.00
- Returned Customer Check Fee (Ins. Funds, Stop Payment, etc.) \$50.00
- Conversion of Banked Check Fee \$1,000 or 15% of payment instrument amount whichever is greater.

# FEES FOR ADDITIONAL SERVICES OFFERED

- Over-advance Fee (30-day repayment) 2.00% of over-advance amount (minimum fee = \$250.00) and standard contract fees apply.
- Same Day Turnaround Fee 1% of Scheduled Amount (minimum fee = \$250.00)
- Early/Late Wire Fee 1% of Wire Amount (minimum fee = \$250.00)
- Early Reserve Release Fee 1% of Total Check Amount (minimum fee = \$150.00) Third Party (Vendor) Bank Set-up Fee \$250.00
- Third Party (Vendor) Wire Fee \$50.00
- Facility Review (at Client's request) \$500.00
- Duplicate Copies of Monthly Activity- Statement, Collection Reports, Etc. \$5.00 per page
- Customer Credit Review (Client Request) \$45.00
- Additional Copies of Legal Documents \$50.00 per document
- Preparation of Termination and Payoff Agreement \$1,000.00 per request (\$500 per request for payoff amount only)
  - Federal Express Fees Envelope Pack o
    - Priority Overnight \$30.00-\$40.00 Standard Overnight \$20.00-\$30.00 ò
    - Ō
    - Two Day Air \$15.00-\$25.00





