

THE OWNER-OPERATOR TRUCKING INDUSTRY



NO MORE WAITING 30, 60, 90+ DAYS TO GET PAID! **GET THE CASH YOU NEED WITHIN 24 HOURS!** IMPROVE CREDIT-CONTROL ISSUES! RESOLVE CASH FLOW ISSUES! GET PAID FASTER!



YOUR PREMIER FACTORING BROKER

BLACKCASH CONSULTING specializes in connecting Owner-Operator Companies with Industry-Related Factoring Partners by breaking free from the Traditional Net30 Payment Terms by providing immediate working capital in an industry where Cashflow is Crucial.

#### THE CONSULTATION BREAKDOWN

BLACKCASH CONSULTING, takes a meticulous approach to ensure unparalleled service for your Owner-Operator Business.

- We begin by conducting an analysis of your company's financial needs and intricacies.
- With our Network, we evaluate proposals from Factoring Partners with proven expertise in the Owner-Operator
- Once a Factoring Partner is chosen, our commitment extends to continuous monitoring and optimization.
- Serving as a Liaison, we facilitate seamless communication between Your Company and the Factoring Partner.
- Regular performance assessments are conducted to ensure the financial arrangement aligns with your evolving needs.

Through monitoring and support, we ensure that your Owner-Operator Business receives the <u>Best-In-Class Service</u> from their Factoring Partner, fostering stability and growth within the Owner-Operator Trucking Sector.

"THE OWNER-OPERATOR TRUCKING INDUSTRY ENSURES EFFICIENT AND RELIABLE TRANSPORTATION SERVICES FOR BUSINESSES, DELIVERING GOODS WITH FLEXIBILITY AND AUTONOMY"

UNFORTUNATELY, The Owner-Operators Industry Faces Fluctuating Fuel Costs, Delayed Payments, Maintenance Expenses, and Economic Downturns Impacting Freight Demand Causing Cash Flow Challenges.

BLACKCASH CONSULTING, will walk you through the steps of Invoice Factoring. WE'RE HERE TO HELP!

BLACKCASH CONSULTING CONNECTS OWNER-OPERATOR BUSINESSES WITH INDUSTRY-RELATED FACTORING PARTNERS



FACTORING IS <u>FASTER</u> THAN TRADITIONAL FINANCING AND ALIGNS WITH THE CASH FLOW DEMANDS OF OWNER-OPERATOR EXPENSES

UNLIKE LOANS, FACTORING DOES NOT CREATE DEBT OR IMPACT CREDIT BUT PROVIDE A FLEXIBLE AND SUSTAINABLE FINANCIAL SOLUTION



**INVOICE FACTORING OFFERS SUPERIOR ADVANTAGES** OVER TRADITIONAL FINANCING

#### OWNER-OPERATOR TRUCKERS UTILIZING INVOICE FACTORING

LONG-HAUL TRUCKING REGIONAL TRUCKING LOCAL TRUCKING REFRIGERATED TRUCKING FLATBED TRUCKING DRY VAN TRUCKING SPECIALTY FREIGHT (e.g. Hazardous Materials) INTERMODAL TRUCKING LIVESTOCK HAULING AUTO HAULING AGRICULTURAL COMMODITIES HAULING CONSTRUCTION MATERIALS HAULING **EXPEDITED TRUCKING** LTL (Less Than Truckload) FREIGHT AND MORE...





"WHERE INDUSTRIAL CHALLENGES MEETS INDUSTRIAL SOLUTIONS"

- LOS ANGELES, CA. 90010
- CALL DIRECTLY: 323.553.1327
- WWW.MYBLACKCASH.COM INFO@MYBLACKCASH.COM





## OTHER FACTORING COMPETITORS

## **CALL DIRECTLY: (323) 553-1327**

## **INDUSTRIES THAT QUALIFY**

AEROSPACE INDUSTRY
APPAREL INDUSTRY
CABLE & TELECOM INDUSTRY
CONSULTATION INDUSTRY
PRIVATE EDUCATION INDUSTRY
EXPORT INDUSTRY
FREIGHT & SHIPPING INDUSTRY
I.T. INDUSTRY
MEDICAL BILLING INDUSTRY

OWNER-OPERATOR INDUSTRY

(B2B) SMALL BUSINESS INDUSTRY

SECURITY GUARD INDUSTRY

INDUSTRY AGRICULTURE INDUSTRY
INDUSTRY AUTO GLASS INDUSTRY
INDUSTRY JANITORIAL INDUSTRY
INDUSTRY DISTRIBUTION INDUSTRY
INDUSTRY ENGINEERING INDUSTRY
INDUSTRY GOV'T CONTRACT INDUSTRY
INDUSTRY MANUFACTURING INDUSTRY
INDUSTRY OIL & GAS INDUSTRY
INDUSTRY PAYROLL INDUSTRY
INDUSTRY (B2B) SERVICE INDUSTRY
INDUSTRY STAFFING INDUSTRY
WHOLESALE INDUSTRY

## OUR ACTUAL COMPETITORS FACTORING FEES

## STANDARD ACCOUNT FEES

- Outgoing ACH Fee \$10.00
- Outgoing Wiring Fees
  - o Domestic \$25.00
  - o International \$50.00
- Incoming Wire Fee
  - o Domestic \$15.00
  - International \$25.00
- Monthly Lockbox Fees
  - o 1 to 10 Customers \$50.00
  - o 11 to 25 Customers \$100.00
  - o 26 to 50 Customers \$125.00
  - o 51 to 75 Customers \$150.00
  - o 76 to 100 Customers \$200.00
    Over 100 Customers \$250.00
  - Over 100 Customers \$250.00
     Monthly Tax Lien and UCC Searches \$100.00 per name searched.
- Foreign Check Fee \$15.00
- Returned Customer Check Fee (Ins. Funds, Stop Payment, etc.) \$50.00
- Conversion of Banked Check Fee \$1,000 or 15% of payment instrument amount whichever is greater.

### FEES FOR ADDITIONAL SERVICES OFFERED

- Over-advance Fee (30-day repayment) 2.00% of over-advance amount (minimum fee = \$250.00) and standard contract fees apply.
  - (If this happens, this will negatively impact your personal & business credit similar to "Insufficient Funds" plus charge interest while trying to recoup the funds originally advanced to you)
- Same Day Turnaround Fee 1% of Scheduled Amount (minimum fee = \$250.00)
- Early/Late Wire Fee 1% of Wire Amount (minimum fee = \$250.00)
- Early Reserve Release Fee 1% of Total Check Amount (minimum fee = \$150.00)
- Third Party (Vendor) Bank Set-up Fee \$250.00
- Third Party (Vendor) Wire Fee \$50.00
- Facility Review (at Client's request) \$500.00
- Duplicate Copies of Monthly Activity-Statement, Collection Reports, Etc. \$5.00
- per page
- Customer Credit Review (Client Request) \$45.00
- Additional Copies of Legal Documents \$50.00 per document
- Preparation of Termination and Payoff Agreement \$1,000.00 per request (\$500 per request for payoff amount only)
- Federal Express Fees Envelope Pack
  - Priority Overnight \$30.00-\$40.00
  - o Standard Overnight \$20.00-\$30.00
  - o Two Day Air \$15.00-\$25.00

## FACTORING IN COMPARISON OTHERS BLACKCASH

1 Year Contract Required w/Early Exit Fee	YES	NO
2 Year Contract Required w/Early Exit Fee	YES	NO
Monthly Minimum Balance	YES	NO
Monthly Minimum Fee	YES	NO
Large Application Fee / Deposit	YES	NO
Potentially Poor Service	YES	NO
Hidden Charges	YES	NO
Potentially Annoyed Customers	YES	NO
Scrutiny of Owner's Personal Credit Standing	YES	NO
Confusing Reports & Payment Notification	YES	NO
Difficult Invoice Submission Process	YES	NO
Stringent Financial Reporting Requirements	YES	NO
Mandatory Total Invoice Verification	YES	NO
Lost Control of Your Collections & Customers	YES	NO

## WHY WORK WITH BLACKCASH CONSULTING?

BLACKCASH CONSULTING, your Premier Factoring Broker, stands out by disclosing a transparent fee structure with NO HIDDEN COSTS. This approach allows clients from any industry to confidently manage their cash flow without unexpected expenses.

UNLIKE COMPETITORS WHO CHARGE SURPRISE FEES







## FINANCIAL PREDICTABILITY IS <u>CRUCIAL</u> FOR RUNNING A BUSINESS

BLACKCASH CONSULTING's honesty and clarity builds trust and provides financial predictability. Clients benefit from knowing their exact costs upfront, enabling better financial planning and more efficient operations, ultimately providing a Competitive Edge.



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